

## Message Text

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PAGE 01 BAGHDA 01192 100933Z  
ACTION NEA-11

INFO OCT-01 EUR-12 ISO-00 EB-08 /032 W  
-----020001 100942Z /15

P R 100838Z JUN 78  
FM USINT BAGHDAD  
TO USDOC WASHDC PRIORITY  
INFO SECSTATE WASHDC 6299  
AMEMBASSY AMMAN  
AMEMBASSY ATHENS  
AMEMBASSY JIDDA  
AMEMBASSY KUWAIT  
AMEMBASSY MANAMA  
AMEMBASSY TEHRAN

LIMITED OFFICIAL USE BAGHDAD 1192

USDOC FOR ITA/BED/CAGNE: MAJOR PROJECTS

ATHENS FOR RTDO

E.O. 11652: N/A  
TAGS: BENC, BTIO, IZ  
SUBJECT: BAGHDAD INTERNATIONAL AIRPORT EXPANSION PROJECT

REF: BAGHDAD 1182 (NOTAL)

1. CONVERSATION WITH OECD COMMERCIAL ATTACHES INDICATES  
THAT GOI HAS CIRCULATED INVITATIONS TO PREQUALIFY FOR  
SUBJECT PROJECT MORE WIDELY THAN REPORTED IN REFTEL.  
COUNTRIES RECEIVING INVITATIONS INCLUDE CANADA, BELGIUM,  
FRANCE, ITALY, AUSTRIA, JAPAN, GERMANY, AND THE U.K.  
USINT BELIEVES A NUMBER OF NON-OECD STATES HAVE ALSO RECEIVED  
INVITATIONS INCLUDING YUGOSLAVIA, INDIA, AND PROBABLY  
SEVERAL EASTERN EUROPEAN STATES INCLUDING BULGARIANS,  
WHO BUILT PRESENT BAGHDAD AIRPORT WITH BRITISH  
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ASSISTANCE. APPROXIMATELY 30 FIRMS HAVE BEEN  
INVITED TO EXPRESS INTEREST OF WHOM 5 TO 7 WILL BE  
ASKED TO BID.

2. USINT BELIEVES U.S. FIRMS ARE LIKELY TO BE  
COMPETITIVE IN VIEW OF GOI STATEMENT THAT SELECTION  
OF CONTRACTORS WILL EMPHASIZE FINANCIAL RESOURCES AND

EXPERIENCE IN MAJOR AIRPORT AND PAVING PROJECTS. PRIOR  
EXPERIENCE IN MIDDLE EAST ON PROJECTS COMPARABLE IN  
SIZE TO THIS ONE (ESTIMATED COST 500 MILLION U.S.  
DOLLARS) WILL BE AN ADVANTAGE.

3. PRELIMINARY SPECIFICATIONS STATE THAT A SINGLE  
CONTRACT WILL BE PREFERRED BUT FIRMS EXPRESSING  
INTEREST SHOULD OUTLINE THEIR BROAD PROPOSALS  
CONCERNING SUBCONTRACTORS AND EQUIPMENT SUPPLIERS.  
FIRMS MUST AGREE TO SUBMIT BIDS IF INVITED TO DO SO.

4. USINT UNDERSTANDS THAT ICAO TEAM ASSISTING GOI  
IN SELECTING OF CONTRACTORS WILL INCLUDE 2 OR 3  
AMCITS PLUS ONE THIRD-COUNTRY NATIONAL WHO HAS LIVED  
IN U.S. FOR 15 YEARS AND IS WELL-ACQUAINTED WITH U.S.  
STANDARDS AND CAPABILITIES.

5. THE FOLLOWING FIRMS HAVE INDICATED TO USINT  
INTEREST IN VARIOUS SUB-CONTRACTING ASPECTS OF THE  
BAGHDAD AIRPORT PROJECT:  
BOEING AEROSYSTEMS GROUP  
THE RICHARDSON ASSOCIATES (TRA) OF SEATTLE  
ARAB AIR SERVICES CORP. OF AMMAN

6. KUWAIT-BASED REPRESENTATIVE OF INTERNATIONAL  
BECHTEL, INC., CALLED AT USINT, JUNE 7, AND WAS INFORMED  
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OF GOI INTEREST IN HIS FIRM.  
PECK

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 10 jun 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978BAGHDA01192  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780243-0246  
**Format:** TEL  
**From:** BAGHDAD  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780673/aaaackzn.tel  
**Line Count:** 96  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 14b4bf8b-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION NEA  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 78 BAGHDAD 1182  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 05 may 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2406494  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** BAGHDAD INTERNATIONAL AIRPORT EXPANSION PROJECT  
**TAGS:** BENC, BTIO, IZ  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/14b4bf8b-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014